



Salman Ali Baig

Chief Commercial Officer

With a background in commercial banking, Salman graduated with an MBA from the University of Houston in 2005.

He established Kestral USA, located in Tysons Corner, VA. Overseeing all financial, logistical and project management, he has worked closely with a wide range of US-based OEMs. This includes as a sub-contractor for a prime contractor, Lockheed Martin; managing prestigious schemes with organizations including the Maritime Security Agency and Counter Narcotics Agency.

His skills include strategic & tactical planning, business development and acquisition, broker vendor relations, policy formation and cost penetration.

As well as project management, Salman's responsibilities include developing & implementing business proposals, as well as financial management, procurement and execution on multiple US Government CN> Indefinite Delivery / Indefinite Quantity Task Orders.

Previously, he was instrumental in setting-up and managing a range of new business ventures for the commercial arm of Kestral Group in the Middle East and Pakistan.